

1 Hon. Richard A. Jones
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UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON

7 FRANK DOLAN,

Plaintiff,

Case No. 2:17 cv 1632 RAJ

8 v.

9 SENTRY CREDIT, INC. d/b/a WEST
COAST ADJUSTERS; MICHAEL
10 MATHIS, an individual; JAMES
STEWART, an individual and JOHN DOES
11 1-20,

DEFENDANTS' MOTION TO STRIKE
INADMISSIBLE EVIDENCE AND IN
OPPOSITION TO PLAINTIFF'S MOTION
FOR PARTIAL SUMMARY JUDGMENT

**NOTED FOR CONSIDERATION:
NOVEMBER 9, 2018**

12 Defendants.

13 **I. INTRODUCTION**

14 The parties have each moved for summary judgment. Rather than reiterate the
15 arguments defendants have made in support of their motion, defendants incorporate their
16 reasons for seeking summary judgment. Unless the context indicates otherwise, "SCI" refers
17 to defendant Sentry Credit, Inc. and the individual defendants.

18 **II. OPPOSITION EVIDENCE**

19 In addition to the evidence defendants have filed in support of their motion to dismiss
20 the complaint (Dkt #s 38-1, 38-2, 38-3 and 38-4) defendants now also submit the declarations
21 of Michael Mathis, Chris Straiter and Michael Donner in opposition to plaintiff's motion.

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23 DEFENDANTS' MOTION TO STRIKE AND
OPPOSITION TO PLAINTIFF'S MOTION
FOR SUMMARY JUDGMENT - 1
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III. ARGUMENT

2 **A. Motion to Strike Evidence.** Motions for summary judgment must be
3 supported by admissible evidence. Fed.R.Civ.P 56(c). *Orr v. Bank of Am., NT & SA*, 285
4 F.3d 764, 773 (9th Cir. 2002) [“A trial court can only consider admissible evidence in ruling
5 on a motion for summary judgment.”] Plaintiff bases his motion on the inadmissible evidence
6 identified below. The court should strike such evidence for the following reasons:

7 *i. Transcript of Telephonic Conversation.* The Ninth Circuit limits the use of the
8 transcript of a sound recording. In *U.S. v. Booker*, 952 F.2d 247 (9th Cir. 1991) and in *U.S. v.*
9 *Delgado*, 357 F.3d 1061 (9th Cir. 2004), the defendants challenged rulings in which juries
10 were provided with transcripts of recordings *in addition to the recordings themselves*. The
11 transcripts were not admitted into evidence. In each case, the court concluded that providing
12 the jury with transcripts *to aid it in understanding the tapes* was within the trial court's
13 discretion. However, safeguards are required. *Delgado* identified the steps the court should
14 take to safeguard the integrity of this evidence. At 1070 the court instructed as follows,

...the court reviewed the transcript for accuracy; whether defense counsel was allowed to highlight alleged inaccuracies and to introduce alternative versions; whether the jury was instructed that the tape, rather than the transcript, was evidence; and whether the jury was allowed to compare the transcript to the tape and hear counsel's arguments as to the meaning of the conversations....

8 The court has had no opportunity to compare the proffered transcript (Exhibit A to
9 Dolan declaration) with the actual sound recording to assure its accuracy. Nor has plaintiff
10 submitted the recording from which the transcript was ostensibly prepared. Thus, the
11 transcript has no indicia of accuracy.

**DEFENDANTS' MOTION TO STRIKE AND
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1 In fact, the transcript is inaccurate. Inaccuracies begin with the first sentence of the
 2 transcript. The SCI employee's first sentence was, "This is Mike Donner on a recorded line
 3 for quality assurance. How may I help you?" In contrast, the transcriptionist typed, "Yes, this
 4 is Mike Donner on your monitor, recorded live for quality assurance. How may I help you?"
 5 While the difference between these two sentences is not material, it demonstrates the inherent
 6 unreliability of Exhibit A. For this reason, the court should strike Exhibit A as not being
 7 authenticated or having any indicia of reliability.

8 Moreover, Exhibit A has not been properly authenticated. First, the transcriptionist is
 9 not a certified court reporter. The transcriptionists' credentials are unknown. Second, the
 10 transcriptionist states that plaintiff's counsel provided her with an mp3 file that she
 11 transcribed. Plaintiff offers no competent evidence that the mp3 file was complete and
 12 accurate. Nor does any competent evidence of record demonstrate that the recording has not
 13 been manipulated in any way. Nor has the transcriptionist verified that the recording has not
 14 been altered in any way. In short, there is no chain of custody evidence proffered from which
 15 the court can conclude that what the transcriptionist heard was an unaltered version of the MP
 16 3 file defendants delivered to plaintiff's counsel during discovery.

17 ii. *Dolan Declaration Includes Inadmissible Hearsay.* Paragraph 2 proffers
 18 statements allegedly made by the "front desk lady" at Proliance who allegedly informed
 19 Dolan what his procedure would cost, what his insurance would cover and what he would
 20 owe. This is an extrajudicial statement offered to prove the matter asserted. It is inadmissible
 21 hearsay. Fed. R. Ev. 801(c). It should be stricken.

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1 iii. *Dolan Exhibit F.* Exhibit F purports to be evidence of harm to Dolan's
 2 business or property, proffered to satisfy the damages component of the CPA claim. The
 3 exhibit is inadmissible hearsay. Most offensively, it is not given under oath. As such, it is not
 4 sworn testimony of the author. It is incompetent evidence. Moreover, Exhibit F's author is
 5 someone who Dolan never identified in his Fed.R.Civ.P 26(a) initial disclosure statement or
 6 during discovery. Defendants have had no opportunity to examine the exhibit's author. For
 7 these three reasons, the proffered evidence of damages is inadmissible and should be stricken
 8 from the record.

9 iv. *Davidovskiy Declaration – Relevance.* Paragraph 8 to Davidovskiy's
 10 declaration and Exhibits G and H referenced in paragraph 8 purport to be listings of federal
 11 lawsuits against SCI. Exhibits G and H are irrelevant under Fed. R. Ev. 401 for multiple
 12 reasons.

13 First, they cover a 17 year period from 2001 through 2017. Litigation going this far
 14 back is too attenuated to be even remotely relevant to the current claims.

15 Second, these exhibits do not indicate the nature of the disputes. They may, or may
 16 not, be similar to the allegations at issue here. Plaintiff has failed to cull relevant cases from
 17 the list. In fact, the case appearing on line 21 of Exhibit G (Case 2:2015 cv 00524), was not
 18 even a consumer action. That was a commercial dispute between SCI and Wells Fargo Bank.
 19 It had nothing to do with the FDCPA, the WCAA or any other consumer protection statute.
 20 Given this fact, the mere docket list is irrelevant to the questions of whether SCI violated state
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1 or federal consumer protection laws *in its interactions with this plaintiff* by engaging in the
 2 same conduct with other consumers.

3 In *Rose v. Bank of Am., N.A.*, 2017 WL 1197822, at *5 (E.D. Wash. Mar. 30, 2017),
 4 the court sustained an objection to a motion to compel production of other FDCPA cases. The
 5 court concluded that evidence of other FDCPA violations was irrelevant to issue of violation
 6 in the case at hand. If an objection to producing this evidence was sustained on relevance
 7 grounds under discovery's more liberal standard, it clearly is not relevant here. While the
 8 plaintiff will argue that this information is relevant to his consumer protection action claims,
 9 *Rose* addressed, and rejected, this argument by concluding the evidence was not necessary to
 10 prove the public interest element of the Consumer Protection Act. For the forgoing reasons,
 11 the court should strike Exhibits G and H to Davidovskiy's declaration.

12 Third, this evidence is unduly prejudicial and inadmissible under Fed. R. Ev. 403.
 13 Under Fed. R. Ev. 404(b), it is inadmissible to prove character. See, *Ricks v. Matayoshi*, 2017
 14 WL 1363306, at *2 (D. Haw. Apr. 12, 2017) [In a disability discrimination suit against the
 15 state department of education, the court granted a motion in limine to exclude evidence of
 16 other lawsuits against the state for discrimination against disabled students.]

17 **B. Mathis and Stewart Are Not Personally Liable for SCI's Actions.**

18 Defendants Michael Mathis and James Stewart are SCI's two owners. Their
 19 shareholder status does not, without more, create personal liability for any statutory
 20 violations committed by SCI's staff. *Moritz v. Daniel N. Gordon, P.C.*, 895 F. Supp. 2d
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1 1097 at 1110 (W.D. Wash. 2012), addressed claims of this sort. At 1109 the court
 2 concluded,

3 [B]ecause the FDCPA imposes personal, not derivative, liability, *serving as a*
4 shareholder, officer, or director of a debt collecting corporation is not, in
5 itself, sufficient to hold an individual liable as a ‘debt collector.’ [citation
 omitted] Rather, the FDCPA “requires that the individual ‘regularly collect or
 attempt to collect, directly or indirectly, debts owed or due or asserted to be
 owed or due another.’” [citation omitted] Based on this standard, courts have
 found an individual personally liable if “the individual 1) materially
 participated in collecting the debt at issue; 2) exercised control over the affairs
 of the business; 3) was personally involved in the collection of the debt at
 issue; or 4) was regularly engaged, directly and indirectly, in the collection of
 debts.” [citation omitted] (emphasis added)

9 Plaintiff has offered no evidence from which the court can conclude that Mathis and
 10 Stewart engaged in conduct sufficient to satisfy any of the four alternative bases for holding
 11 them personally liable under the FDCPA. Accordingly, the court should deny this motion as
 12 to the individual defendants and dismiss them from this action, regardless of the court’s
 13 ruling with respect to SCI.

14 Likewise, there is no basis to hold Mathis and Stewart liable under the WCAA and
 15 the WCPA unless the evidence demonstrates they individually participated in conduct that
 16 violated the WCAA or knew of, and sanctioned, such conduct. See, *State v. Arlene’s Flowers,*
 17 *Inc.*, 187 Wn.2d 804, 854, (2017), cert. granted, judgment vacated, 138 S. Ct. 2671 (2018)
 18 [owner of flower shop that violated Washington law against discrimination was personally
 19 liable for WCPA violation because she knew of, and did not prevent, the wrongful,
 20 discriminatory conduct of her business]. *Arlene’s Flowers* relied on *Grayson v. Nordic*

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1 *Construction*, 92 Wn.2d 548 (1979) [corporate officer personally liable for WCPA violation
 2 where evidence demonstrated that *he participated in deceptive trade practices*].

3 The court has no such evidence before it. As such, the court should deny plaintiff's
 4 motion as to Mathis and Stewart on the state claims and dismiss them as well.

5 **C. COUNTS 1-18.**

6 *i. Introduction.* Broadly, counts 1-18 allege that Dolan did not owe what SCI
 7 contended he owed to Proliance. Plaintiff contends that SCI's filing suit to collect the
 8 disputed Proliance debt violated: 15 U.S.C. §1692e(2) [false representation of the character,
 9 amount or legal status of debt]; §1692e(5) [threat to take any action that cannot legally be
 10 taken]; §1692e(10) [use of false representations or deceptive means to collect or attempt to
 11 collect the debt] and §1692f [use of unfair or unconscionable means to collect or attempt to
 12 collect any debt].

13 This family of counts further breaks down into two broad swatches: (a) SCI had no
 14 right to file suit to collect the debt because Dolan disputed it and (b) SCI's employee Mike
 15 Donner engaged in unfair and deceptive conduct during his August 17, 2017 conversation
 16 with Dolan. These claims are without merit. The court should deny plaintiff's motion.

17 *ii. SCI Has the Right to Collect Dolan's Debt to Proliance.* Suing to collect a
 18 debt, even if the debtor disputes the debt, does not violate the FDCPA. See defendants'
 19 Memorandum in Support of its Motion for Summary Judgment (Dkt 38, pages 5-6). Without
 20 more, plaintiff's contention fails to state a claim on which relief could ever be granted. The

1 court should grant defendants the relief requested in their motion for summary judgment and
2 dismiss counts 1-18 with respect to claims based on 15 U.S.C. 1692e(2) [false representation
3 of character, amount or legal status of debt]; 1692e(5) [threat to take action that cannot
4 legally be taken]; 1692e(10) [using false representation or deceptive means to collect or
5 attempt to collect any debt] and 1692f [use of unfair or unconscionable means to collect or
6 attempt to collect a debt].

7 *iii. Counts 1-18 Also Fail due to Failure of Proof.* The second prong of Counts 1-
8 18 pertain to a conversation plaintiff had on August 17, 2017 with one of SCI's employees,
9 Mike Donner. Plaintiff contends that as a matter of law, and not of fact, Donner's statements
10 to Dolan were deceiving to a least sophisticated consumer.

11 As a preliminary matter, if the court grants SCI's motion to strike evidence (Exhibit A
12 to the Dolan Declaration), there is no competent evidence from which the court can assess
13 whether Mr. Donner's statements were unfair and deceptive to the least sophisticated
14 consumer. Likewise, the quotations from the transcript appearing on pages 11-19 (Dkt #39,
15 pages 11-19) are not evidence. The court may not consider them.

16 Even if the court denies defendants' motion to strike this evidence, plaintiff's proof
17 still fails. In the Ninth Circuit, whether a *writing* violates the FDCPA is an issue of law for
18 the court to decide. *Heathman v. Portfolio Recovery Associates, LLC*, 2013 WL 3746111, at
19 3 (S.D. Cal. July 15, 2013). The court is to apply "an objective analysis that takes into
20 account whether the least sophisticated debtor would likely be misled by a communication."

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1 Even a least sophisticated consumer is charged with the responsibility of
 2 understanding English. *Gonzales v. Arrow Fin. Servs., LLC*, 660 F.3d 1055 (9th Cir. 2011).
 3 At 1062, the court stated the rule as follows,

4 [T]he standard “preserv[es] a quotient of reasonableness and *presum[es]* a
 5 *basic level of understanding and willingness to read with care.*” *Rosenau v.*
6 Unifund Corp., 539 F.3d 218, 221 (3d Cir.2008) (internal quotation marks
 7 omitted). The FDCPA does not subject debt collectors to liability for
 8 “*bizarre*,” “*idiosyncratic*,” or “*peculiar*” misinterpretations. [citations
 9 omitted] (Emphasis added).

10 Plaintiff’s tortured analysis of his conversation with Mike Donner crosses the
 11 *Gonzales* line. His argument asks the court to analyze the conversation and apply a
 12 “bizarre, idiosyncratic and peculiar” assessment of the conversation.

13 Defendants have reviewed Ninth Circuit FDCPA decisions to find even one case
 14 applying the least sophisticated consumer standard to oral communications with a
 15 consumer. Defendants have found none. In fact, nationally, SCI has found only one
 16 decision from the District of Colorado that addresses the issue.¹

17 Nationally, the only cases defendants did find that discuss telephonic conversations
 18 are: harassment claims under 15 U.S.C. §1692d; third party communications claims under
 19 15 U.S.C. §1692c(3); communications with a consumer known to be represented by
 20 counsel under 15 U.S.C. 1692c(2); communications at a time and place known to the
 21 collector to be inconvenient under 15 U.S.C. §1692c(a)(2) and (3) and failing to disclose

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 23 ¹ *Irvine v. I.C. Sys., Inc.*, 176 F. Supp. 3d 1054 (D. Colo. 2016), reconsideration denied, 198 F. Supp. 3d 1232
 (D. Colo. 2016).

1 the collector's identity as required by 15 U.S.C. 1692d(6). None of these claims are at issue
2 here.

3 *Donohue v. Quick Collect, Inc.*, 592 F.3d 1027 (9th Cir. 2010), supports rejecting
4 Dolan's claim that Donner's words violated 15 U.S.C. 1692e and 15 U.S.C. 1692f. There,
5 the court stated that not every misstatement is actionable under the FDCPA. A claim only
6 arises where a misstatement is material. A material misstatement is one that impacts the
7 consumer's ability to make rational choices about his course of action. As the court stated
8 the issue, "did the collection agency 'provide information that helps consumers to choose
9 intelligently.' " *Id.* at 1033.

10 *Donohue* was most recently considered in *Fuqua v. Associated Credit Serv., Inc.*,
11 2018 WL 2371102, at *4 (E.D. Wash. May 24, 2018), reconsideration denied, 2018 WL
12 3318887 (E.D. Wash. July 5, 2018). In that case, Fuqua contended that Associated Credit
13 had misrepresented litigation costs in its motion for default because it sought to collect a \$5
14 notary fee on a writ of garnishment when it had not incurred that charge. In holding that
15 Associated's conduct was not misleading, following *Donohue*, the court concluded at *5,

16 the misrepresentation *does not appear to have impacted Fuqua's ability to*
17 *make an intelligent choice* in her response to the default judgment. Like
18 *Donohue*, Fuqua has not identified any action she "could have taken that was
not already available to her on the basis of the information" in the default
judgment. (Emphasis added)

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If the court considers Exhibit A to the Dolan Declaration, it still should find that Donner's conversation with Dolan was just that. It was a conversation to explore how Dolan could pay the balance due. While Dolan expressed surprise at the bill because of its age, he never disputed it.² Moreover, at the time of the conversation, Dolan had no attorney and no judgment had been entered. It was absolutely appropriate for Donner to speak with Dolan. While plaintiff's counsel has argued that Donner's statements were deceptive, plaintiff has offered no competent evidence to support the conclusion that Donner's statements, even if not accurate on all four corners, were *materially* false. Under *Donohue*, plaintiff must come forward with evidence, as opposed to counsel's argument, demonstrating that but for the collector's actions, the plaintiff would have chosen a different path. Failure to present such evidence dooms the complaint based on Dolan's conversation with Donner.

Plaintiff's first argument (Dkt #39 at 12) is that Donner's advice about the meaning of the district court summons was misleading. Donner advised that if Dolan paid the debt within 20 days, SCI would dismiss the complaint. Significantly, Dolan does not indicate how he would have acted differently had Donner not indicated that the case would "go away" *if* Dolan paid. In fact, Dolan did not make payment so he cannot demonstrate any reliance and hence, materiality. This is a core deficiency in the evidence under *Donohue*.

Dolan next contends (Dkt #39 at 13-14) that Donner's statement that if payment were made there would be no public record. Again, Dolan fails to state any action he took, or

² In fact, the conversation ended with Dolan stating he would speak with his wife and call Donner back in several

1 failed to take, in reliance on Donner's statement. Under *Donohue*, this lack of evidence is
 2 fatal to proving materiality. Moreover, the statement is accurate. While the court record
 3 would never be expunged, the credit reporting agencies no longer report state court
 4 proceedings, and they have not done so since July 2017³ – one month before Dolan spoke
 5 with Donner. Thus, Dolan's credit report would not show the record of the suit.

6 Dolan next contends that Donner's statement that the court could still enter judgment
 7 against him was false (Dkt #39 at 14-15). Here too, *had* Dolan made payment based on this
 8 statement, he would show reliance, and hence materiality. He failed to do make a payment.
 9 Under *Donohue*, this aspect of the claim fails and must be rejected.

10 Dolan next contends that Donner' statement that SCI might drag its feet to delay
 11 judgment if payment was received violated 1692e and 1692f. Of course, no payment was
 12 made, so Dolan cannot show any reliance on the statement. Absent that proof, this aspect of
 13 the claim also fails under *Donohue*. Moreover, nothing in the statement was untrue.
 14 Donner was simply advising Dolan that if he made a payment, SCI would delay taking
 15 action in the district court. This statement is not false, misleading or in any way violative
 16 of the FDCPA. The court should reject this claim as well.

17 The balance of the conversation between Dolan and Donner was little more than the
 18 negotiations that are common place in situations like this. Donner and Dolan explored
 19 various options, including Dolan's suggestions that he could call his credit card issuer about

21 days. The return call never came. Donner Declaration, Paragraph 7.

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1 increasing his credit line. Again, there is no evidence of Dolan's reliance on anything
 2 Donner said (for example, by agreeing to a plan and allowing a stipulated judgment to be
 3 entered). SCI had two Proliance accounts to collect. While Dolan expressed surprise that
 4 he owed anything, he never disputed the debt during his conversation with Donner. In fact,
 5 he inquired about a discount for cash payment.⁴

6 **COUNTS 19-36.** Broadly, these 17 counts address the issue of whether SCI violated
 7 15 U.S.C. 1692e and 1692f by seeking prejudgment interest in the collection action. For
 8 the reasons articulated by defendants in their motion to dismiss counts 19-36,⁵ (Dkt 38 at pp
 9 6-11), plaintiff's argument lacks merit. The court should conclude that SCI had the legal
 10 right to seek pre-judgment interest on these liquidated debts. To the extent the complaint
 11 alleges such action violates the FDCPA, the court should deny plaintiff's motion and grant
 12 defendants' dismiss counts 19-36 with prejudice. Likewise, the court should deny
 13 plaintiff's motion, and grant SCI's motion to dismiss counts 44 and 51-53 which allege
 14 violations of the Washington Collection Agency Act based on the theory that SCI was not
 15 entitled to charge pre-judgment interest.

16 **D. COUNTS 37-39.** Counts 37-39 (Complaint ¶¶6.22 — 6.30) allege that the
 17 two validation notices sent to plaintiff failed in three respects to comply with 15 U.S.C.
 18 1692g's validation notice requirement. For the first time in his motion, plaintiff now
 19

20
³ Declaration of Chris Straiter at ¶3 and Exhibit 1 to Straiter's Declaration.

21
⁴ Donner Declaration ¶4

1 contends that SCI had a separate duty to send a validation notice in addition to the notice its
 2 predecessor in interest, WCA, sent. For the reasons below, the court must dismiss counts 37-
 3 39.

4 *i. Statute of Limitations.* 15 U.S.C. §1692k(d) imposes a twelve month statute of
 5 limitations on FDCPA claims. In the Ninth Circuit, this statute is governed by a discovery
 6 rule. Under it, the statute of limitations is equitably tolled until the party alleging injury
 7 discovers, or in the exercise of reasonable investigation should have discovered, *the injury*
 8 *giving rise to the claim.* See, *Mangum v. Action Collection Serv., Inc.*, 575 F.3d 935, 940 (9th
 9 Cir. 2009). The event triggering the duty to investigate is the knowledge of injury, not
 10 knowledge of the actual wrongful conduct causing the injury.

11 Here, WCA sent validation notices on May 8, 2014 and January 31, 2015 for the two
 12 separate Proliance accounts.⁶ While Dolan has denied receipt of these documents, for the
 13 reasons stated in defendants' motion for summary judgment,⁷ these documents are presumed
 14 to have been received. Plaintiff has not rebutted the presumption of delivery. In fact, he has
 15 not even addressed it in his motion. As such, receipt of the two validation notices is presumed.
 16 Since he now so vehemently denies owing the debts, his knowledge of injury relates back to
 17 the no later August 11, 2014 and February 3, 2015 (pursuant to Fed.R.Civ.P 6, mailed
 18 documents are presumed received three days after posting). Knowledge of the claims
 19

20 ⁵ Dkt 38 at pps. 6-11)

21 ⁶ Exhibits A and B to Quinn Declaration (Dkt # 38-2) and 1 and 2 to Jansen Declaration (Dkt #38-1).

1 triggered Dolan's duty to investigate and commence this action. When Dolan received each
 2 validation notice, he was put on notice of "injury." By waiting for more than two years after
 3 WCA sent the validation notices, Dolan has waived his right to bring this claim. Thus, if, and
 4 to the extent the WCA validation notices are legally deficient, such claim is time barred.

5 *ii. SCI had No Duty to Send a Second Validation Notice.* In *Hernandez v.*
 6 *Williams, Zinman & Parham, PC*, 829 F.3d 1068 (9th Cir. 2016), the court held that a
 7 subsequent collection agency has an affirmative duty to send a validation notice, even though
 8 the prior agency did so. Several subsequent cases have shaped the contours of this ruling.

9 In *Heffington v. Gordon, Alyworth & Tami*, 2017 WL 6626317 (D. OR. 2017), the
 10 court held that a collection agency's name change, even if it is a material name change, does
 11 not trigger the duty to send a new validation notice. Similarly in *Laak v. Quick Collect, Inc.*,
 12 2017 WL 6559909 (ED WA 2017), the court held that an attorney engaged to execute on a
 13 judgment obtained by Quick Collect had no separate duty to deliver a validation notice within
 14 five days after the attorney issued a wage garnishment wages.

15 This case is analogous. This is not an instance where the creditor recalled the account
 16 from WCA (the initial debt collector) and subsequently assigned the debt to SCI, as was the
 17 case in *Hernandez*. Instead, SCI entered into an agreement with CN Collections, Inc. d/b/a
 18 WCA on July 29, 2015 to take over the duty of collecting accounts previously placed with
 19 WCA because WCA went out of business, once WCA's clients agreed to SCI's assumption of

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 21⁷ Dkt # 38 at 11-12
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1 collection responsibility. SCI accepted all of those accounts. Moreover, SCI purchased CN
 2 Collections' trademarks, the WCA trade name and CN Collections' web sites.⁸ Consistent
 3 with *Heffington*, this transaction was, in every material respect, materially indistinguishable
 4 from the business name change at issue there.

5 Even if the court concludes that SCI should have sent separate validation notices after
 6 it acquired the Dolan accounts from WCA, imposing that obligation here raises due process
 7 issues. Before the Ninth Circuit published the *Hernandez* decision on July 15, 2016, no court
 8 in this circuit had ever addressed the issue. In fact, SCI has found no decision anywhere in
 9 the federal court system ruling as the court did in *Hernandez*. Instead, the rule was to the
 10 contrary. Case law held that 15 U.S.C. §1692g only required one validation notice – to be
 11 sent within five days after initial contact by the first creditor. See for example, *Paris v.*
 12 *Steinberg & Steinberg*, 828 F. Supp. 2d 1212, 1222 (W.D. Wash. 2011) [subsequent debt
 13 collector is not required to provide additional notice and another thirty-day validation period
 14 after a validation notice has been timely sent to the debtor]; *Nichols v. Byrd*, 435 F. Supp. 2d
 15 1101, 1105 (D. Nev. 2006) [attorney hired to sue on debt was not required to deliver a
 16 separate validation notice where his client had already done so].

17 Since the WCA/SCI transaction occurred before the Ninth Circuit published its
 18 *Hernandez* decision, SCI had no way to know the standing rule in this judicial district was
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 21⁸ Mathis Declaration, ¶ 3.
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1 about to change. Using 20/20 hindsight two years after the fact is manifestly unfair and a
 2 deprivation of SCI's basic right of due process to have some notice of what is expected of it.

3 The Supreme Court has recognized such unfairness and articulated a rule of
 4 prospectivity. See, *Chevron Oil v. Huson*; 404 U.S. 97 (1971), 92 S.Ct 349 (1971) *Northern*
 5 *Pipeline Constr. Co. v. Marathon Pipe Line Co.*, 458 U.S. 50, 88, 102 S.Ct. 2858, 2880
 6 (1982). Under the rule, when a court issues a decision that sets a new standard, it applies
 7 prospectively only. Actions occurring before the decision is published are governed by prior
 8 precedent. Such is the case here. In this judicial district, *Paris* stated the rule until the Ninth
 9 Circuit published *Hernandez*. As such, *Paris* governs this question in this case. Under that
 10 decision, SCI had no duty to issue a second validation notice.

11 Even if the court concludes that *Hernandez* does apply retroactively, the court must
 12 deny this motion because there is an issue of material fact whether SCI has stepped into
 13 WCA's shoes or is wearing its own pair.

14 *iii. Plaintiff's Contentions are Outside the Scope of the Complaint.* The argument
 15 now advanced is not within any reasonable construction of counts 37-39 because the
 16 complaint only addresses alleged deficiencies in the two WCA notices. Nowhere does the
 17 complaint even allude to this issue. While Fed.R.Civ.P 15(b)(1) directs that leave should be
 18 freely granted to amend pleadings to conform to the evidence, "when doing so will aid in
 19 presenting the merits and the objecting party has failed to satisfy the court that the evidence
 20 would prejudice that party's action or defense on the merits."

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1 Discovery has closed in this case. Trial is set to begin January 14. SCI has deposed
 2 both plaintiff and his wife. Because this issue was not raised before now, SCI did not think to
 3 explore an “issue” that was not before it. Simply, plaintiff is now attempting to slip a new
 4 theory under the door at the eleventh hour.

5 For all of the foregoing reasons, the court should deny the motion regarding Counts 37
 6 through 39. Instead, it should grant defendants’ motion for summary judgment dismissing the
 7 same.

8 As a final FDCPA claim, Dolan contends that WCA’s validation notices violated
 9 1692e because it failed to state that interest would continue to accrue, thereby increasing the
 10 debt. Plaintiff relies on *Miller v. McCalla, Raymer, Padrick, Cobb, Nichols and Clark, LLC*,
 11 214 F.3d 872 (7th Cir 2000).

12 In *Miller*, the defendants included a statement about accruing interest and costs that
 13 were expressly approved by the Second Circuit 16 years later in *Avila v. Riexinger & Assoc,*
 14 *LLC*, 817 F.3d 72 (2nd Cir. 2016). SCI has found no Ninth Circuit authority embracing *Avila*.
 15 In *Heffington v. Gordon, Aylworth & Tami, P.C.*, 2017 WL 6626317, at *9 (D. Or. Dec. 28,
 16 2017), the court concluded that *Avila*’s rationale was based on 15 U.S.C. §1692e. Specifically,
 17 the *Heffington* court concluded that mere failure to include the *Avila* safe harbor warning did
 18 not violate 15 U.S.C. 1692g. Here, plaintiff contends that the absence of the *Avila* notice in
 19 the validation statements violates 15 U.S.C. 1692g. *Heffington* says the plaintiff is mistaken.

20 Moreover, *Avila* was decided in 2016, two years after WCA sent its validation notices.
 21 Under the rule of prospectivity discussed earlier, *Avila* cannot be used to hold collectors liable

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1 for omitting a safe harbor notice that did not even exist when it sent the notices. For this
2 additional reason, the court should dismiss counts 37-39.

3 **E. THE STATE CLAIMS.**

4 Plaintiff presents the court with a smorgasbord of alleged violations of the “prohibited
5 practices” section of Washington Collection Agency Act, RCW 19.16.250 (“WCAA”) He
6 alleges that SCI violated sections: 21 [attempting to collect more than *allowable interest* and
7 principle unless authorized by statute or agreement]; 15 [communicating with debtor that
8 obligation may be increased by additional charges when such charges may not be imposed];
9 16 [taking any action that cannot legally be taken at time threat was made]; 22 [procuring
10 from debtor any written note, contract, stipulation, promise or acknowledgement under which
11 a debtor may be required to pay any sum other than principle and allowable interest and 13
12 [communicating in such a manner as to harass, intimidate, threaten, embarrass a debtor].

13 A violation of the WCAA is not, itself, actionable. Instead, a violation of the
14 Prohibited Practices section merely establishes a per se unfair or deceptive act or practice
15 under the Washington Consumer Protection Act, RCW 19.86.020 (“WCPA”). See, RCW
16 19.16.440.

17 However, even if the plaintiff proves WCAA violations, he still bears the burden of
18 establishing the remaining four WCPA elements. See, *Hangman Ridge Training Stables, Inc.*
19 v. *Safeco Title Ins. Co.*, 105 Wash.2d 778, 719 P.2d 531, 533 (1986). [A WCPA claim as five
20 elements. To prevail on a CPA claim, a plaintiff must prove: “(1) unfair or deceptive act or
21 practice; (2) occurring in trade or commerce; (3) public interest impact; (4) injury to plaintiff

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1 in his or her business or property; [and] (5) causation.”] For the reasons below, plaintiff’s
 2 proof fails. The court should deny the plaintiff’s motion and dismiss counts 40-55 with
 3 prejudice.

4 *i. Failure to Establish an Unfair or Deceptive Act or Practice.* For the most
 5 part, plaintiff’s WCAA claims stem from SCI’s imposition of prejudgment interest on the
 6 two Proliance debts. For the reasons defendants stated in their motion for summary
 7 judgment (Dkt 38 at pps. 6-11), plaintiff’s premise is flawed. Under Washington law, the
 8 Proliance claims were liquidated claims. Washington law favors awarding prejudgment
 9 interest on liquidated claims. Since SCI had the legal right to accrue, and seek, prejudgment
 10 interest on the Proliance debts, the WCAA claims all fail on their face because plaintiff has
 11 not shown any violation of the WCAA.

12 Beyond the issue of prejudgment interest, plaintiff also bases the balance of his state
 13 claims on his flawed FDCPA theories. As the court should deny plaintiff’s motion and
 14 dismiss the FDPCA claims, it should dismiss the WCPA claims as well.

15 In *Moritz v. Daniel N. Gordon, P.C.*, 895 F. Supp. 2d 1097 at 1110 (W.D. Wash.
 16 2012), the court considered whether proof of a WCAA violation also satisfied the proof
 17 required of a WCPA claim. The court held that it did not. While proof of a WCAA violation
 18 satisfies the first element of proof under *Hangman Ridge*, it does not address the remaining
 19 four elements. See, RCW 19.16.440.

20 *ii. Plaintiff Has Not Proven Public Impact.* *Moritz* instructs that a WCAA
 21 violation does not, per se, satisfy the public impact element of the statute. *Id.* at 1113-1114.

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1 The WCPA only applies where conduct giving rise to essentially a private dispute, has the
 2 risk of repetition, affecting the public. *Hangman Ridge* at 536-539. “[I]t is the likelihood that
 3 additional plaintiffs have been or will be injured *in exactly the same fashion* that changes a
 4 factual pattern from a private dispute to one that affects the public interest.” *Moritz v. Daniel*
 5 *N. Gordon, P.C.*, 895 F. Supp. 2d 1097, 1114 (W.D. Wash. 2012) (emphasis added).

6 The public impact element can be proven by showing: (1) the alleged acts were
 7 committed in the course of defendant's business; (2) defendant advertised to the public in
 8 general? (3) the defendant actively solicited this particular plaintiff, indicating potential
 9 solicitation of others, (4) the parties occupied unequal bargaining positions. *Trujillo v. Nw.*
 10 *Tr. Servs., Inc.*, 183 Wn.2d 820, 836 (2015). *Trujillo* instructs that proof of all four elements
 11 is not required and proof of no one element is dispositive.

12 Of the four elements of proof of public interest, the record only shows that SCI acted
 13 in the course of its business. While plaintiff has attempted to prove the likelihood of
 14 repetition by offering an unexplained index of federal lawsuits involving SCI (Davidovskiy
 15 Declaration, Exhibit G and H), that “evidence” falls short because the record fails to establish
 16 that the cases cited these two inadmissible exhibits demonstrate that SCI injured plaintiffs in
 17 those case *in exactly the same fashion* as alleged in this case. In fact, plaintiff has not made
 18 any effort to comb though the case index for any cases that involve the issues alleged here.

19 Obviously, this is not a case where SCI solicited Dolan's business. Moreover, this is
 20 not a case where the parties necessarily have unequal bargaining power. This matter was in
 21 litigation. Each party had, and has, an equal right and ability to persuade the South Snohomish

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1 County District Court that their position is the correct one. In fact, Dolan actually prevailed in
 2 the first test. On September 24, 2018, the state district court denied SCI's motion for
 3 summary judgment.

4 Based on the foregoing, defendants submit that Dolan has failed to carry his burden of
 5 proving public interest. This failure of proof is fatal. The court should, therefore, deny the
 6 motion and dismiss counts 40 through 55.

7 ***iii. Plaintiff Has Not Proven Injury to Business or Property Caused by SCI's***
Conduct.

8 Plaintiff must establish that he suffered injury to his business or property as a result of
 9 defendants' conduct. The WCPA does not provide relief for non-economic injury such as
 10 emotional distress damages. *Moritz v. Daniel N. Gordon, supra.*

11 In this case, the only evidence of economic injury Dolan has presented is Exhibit F to
 12 this declaration. This unverified document purports to be a letter from his alleged employer
 13 summarizing Dolan's time loss. Even if the court denies defendants motion to strike this
 14 exhibit because it is inadmissible, unauthenticated, hearsay, it still falls short of the mark.

15 Dolan contends that he lost time at work because he had to meet with his attorney to
 16 discuss the Collection Action. Even if that fact is true (and there is no competent evidence to
 17 establish that Dolan had no alternative way to mitigate his injury by meeting with counsel
 18 after hours or on days when he may not have been scheduled to work), causation has not been
 19 proven. Simply, whether defendants are ultimately found liable for some FDCPA or WCAA
 20 violations, there is no real dispute that Dolan owed something. It goes without saying that
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1 once SCI noted its first motion for summary judgment, Dolan took steps to protect his
2 interests. The record does not show that but for the alleged FDCPA violations he would not
3 have sought counsel to defend against the collection claim. This is a monumental failure of
4 proof of damages proximately caused by the alleged FDCPA and WCAA violations. Absent
5 this proof of damages, the WCAA/WCPA claim fails. Accordingly, the court should deny
6 plaintiff's motion and dismiss counts 40-55 for this additional reason.

7 **IV. CONCLUSION**

8 By any objective measure, the plaintiff's action is without merit as a matter of law for
9 the following reasons:

10 The mere presence of a dispute over whether Dolan owes a debt to Proliance (the
11 subject of the Collection Action), does not create FDCPA liability. A collection agency
12 does not violate the FDCPA by filing suit to collect a disputed debt. After all, that is why
13 courts exist – to resolve disputes the parties cannot resolve on their own. As such, the court
14 should deny plaintiff's motion. It should dismiss counts 1-18 for the reasons stated in
15 defendants' motion.

16 The debt SCI sought to collect was a liquidated debt. Under Washington law, SCI was
17 entitled to charge pre-judgment interest. As such, the court should deny plaintiff's motion.
18 Instead, it should dismiss counts 19-36 for the reasons stated in defendants' motion.

19 SCI had no legal duty to send a separate validation notice to Dolan. The *Hernandez*
20 decision was issued two years after SCI assumed collection responsibility for the Dolan
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1 accounts. Under the doctrine of prospectivity, SCI cannot be charged with failing to follow a
2 Ninth Circuit rule that did not exist when it closed its transaction with CN Collections, Inc.

3 Even if the court denies defendants' motion to strike evidence of the conversation with
4 Mike Donner, those conversations fall short of any of the alleged violations claimed because
5 plaintiff has failed to prove materiality.

6 Finally, the WCPA claim fails for numerous reasons. The record fails: (a) to prove an
7 unfair or deceptive act or practice; (b) to prove public interest or (c) to prove any economic
8 injury *proximately caused* by defendants' activities, even if those activities may have
9 violated the WCAA. Simply, plaintiff incurred attorney's fees and lost time from work
10 because he sought to defend himself against the collection claim. The record fails to
11 demonstrate that he would not have suffered those injuries to his business or property but for
12 the claimed WCAA violation.

13 For all of the foregoing reasons, the court should deny plaintiff's motion and grant
14 defendants cross motion to dismiss.

15 Dated this 5th day of November, 2018.

16 SIMBURG, KETTER, SHEPPARD &
17 PURDY, LLP

18 s/ Andrew D. Shafer
19 Andrew D. Shafer, WSBA No. 9405
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1 CERTIFICATE OF SERVICE

2 I hereby certify that on the date below I electronically filed the foregoing **Defendants'**
3 **Opposition to Plaintiff's Motion for Summary Judgment** together with the **declarations of**
4 **Chris Straiter, Michael Mathis and Michael Donner** with the Clerk of the Court using the
CM/ECF system which will send notification of such filing to the following:

5 Boris Davidovskiy boris@davidovskylaw.com
6 Attorney for Plaintiff

7 And I hereby certify that I have e-mailed and mailed by United States Postal Service
8 the document to the following non CM/ECF participants:

9 NONE

10 DATED: November 5, 2017.

11 Andrew D. Shafer,
12 Andrew D. Shafer, WSBA # 9405

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